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USD WHOLESALE PRICES
Ex works Albany, NY

bibol
pipol
juste naturel

Company name and billing address													Shipping address															
Contact Phone													Order #															
Mobile													Email															
Please, indicate below each color the amount package required													Unit Price	CASE PACK	Total	MSRP \$	U.S.											
Products																												
													HUT - set of 12 bamboo straw + cotton bag															
Naturel													naturel						10,00	6		24						
													TCHON S - Small salad bowl Ø8 in x H4 in															
Natural													Natural						18,90	3		44						
Lacquer													Soleil	Framboise	Olive	Taupe	Prune	Noir	Corail	Cerise	Blanc	Azur	Storm	22,30	3		52	
Matt													Galet	Griotte	Noir	Blanc						22,30	3		52			
Eggshell													Eggshell						26,80	3		62						
													TCHON M - Medium salad bowl Ø9-1/2 in x H4-3/4 in															
Natural													Natural						22,40	3		52						
Lacquer													Soleil	Framboise	Olive	Taupe	Prune	Noir	Corail	Cerise	Blanc	Azur	Storm	27,00	3		63	
Matt													Galet	Griotte	Noir	Blanc						27,00	3		63			
Eggshell													Eggshell						30,70	3		71						
													TCHON L - Large salad bowl Ø11 in x H5-1/2 in															
Natural													Natural						25,90	3		60						
Lacquer													Soleil	Framboise	Olive	Taupe	Prune	Noir	Corail	Cerise	Blanc	Azur	Storm	30,80	3		71	
Matt													Galet	Griotte	Noir	Blanc						30,80	3		71			
Eggshell													Eggshell						35,40	3		83						
													TCHON XL - Xtra Large salad bowl Ø13-3/8 in x H6-11/16 in															
Natural													Natural						32,00	3		75						
Lacquer																				Cerise	Blanc			40,20	3		92	
Matt															Noir							40,20	3		92			
Eggshell													Eggshell						47,40	3		108						
													TIA - Large salad server L11-7/8 in															
Natural													Natural						12,60	3		30						
Lacquer															Olive				Noir		Cerise	Blanc			14,40	3		33
Matt													Galet	Griotte	Noir	Blanc						14,40	3		33			

	TIA M - Medium salad server L9-7/8 in															
	Natural	Natural											11,80	3		28
	Lacquer		Olive				Noir		Cerise	Blanc		12,70	3		30	
	Matt	Galet	Griotte	Noir	Blanc							12,70	3		30	
	SOAI S - Small "Mango" dish Ø10-1/4 in x H3 in															
	Natural	Natural											19,00	3		44
	Lacquer	Soleil	Olive			Noir	Corail	Cerise	Blanc	Azur		22,30	3		52	
	Matt	Galet	Griotte	Noir	Blanc							22,30	3		52	
	Eggshell	Eggshell											26,80	3		62
	SOAI L - Large "Mango" dish Ø12-5/8 in x H4 in															
	Natural	Natural											25,60	3		60
	Lacquer	Soleil	Olive			Noir	Corail	Cerise	Blanc	Azur		30,50	3		71	
	Matt	Galet	Griotte	Noir	Blanc							30,50	3		71	
	Eggshell	Eggshell											35,10	3		82
	KHUP S - Small cup Ø9-7/8 in x H3-3/8 in															
	Natural	Natural											20,60	3		48
	Lacquer	Soleil	Olive			Noir	Corail	Cerise	Blanc	Azur		24,90	3		58	
	Eggshell	Eggshell											28,40	3		66
	KHUP L - Large cup Ø13-3/4 in x H4-7/8 in															
	Natural	Natural											27,60	3		67
	Lacquer	Soleil	Olive			Noir	Corail	Cerise	Blanc	Azur		32,60	3		75	
	Eggshell	Eggshell											36,50	3		83
	BANG - Flat plate Ø9-7/8 in x H1 in															
	Natural	Natural											15,00	4		35
	Lacquer					Noir		Cerise	Blanc			16,60	4		40	
	Eggshell	Eggshell											18,40	4		43
	DIA S - Small soup dish Ø8-1/4 in x H2-1/8 in															
	Natural	Natural											12,70	6		30
	Lacquer					Noir		Cerise	Blanc			13,50	6		32	
	Eggshell	Eggshell											16,70	6		40
	BAT - Small bowl Ø4 in x H2 in															
	Natural	Natural											6,40	6		15
	Lacquer	Soleil	Framboise	Olive	Taupe	Prune	Noir	Corail	Cerise	Blanc	Azur	Storm	7,10	6		18
	Matt	Galet	Griotte	Noir	Blanc							7,10	6		18	
	Eggshell	Eggshell											7,90	6		20

	TIEN - bowl Ø5-1/2 in x H3 in															
	Natural	Natural											7,90	6		20
	Lacquer	Soleil	Framboise	Olive	Taupe	Prune	Noir	Corail	Cerise	Blanc	Azur	Storm	9,40	6	23	
	Matt	Galet	Griotte	Noir	Blanc							9,40	6	23		
	Eggshell	Eggshell											10,10	6	24	
	TIEN L - Large bowl Ø6-1/4 in x H3-1/8 in															
	Natural	Natural											9,60	4		23
	Lacquer	Soleil	Framboise	Olive	Taupe	Prune	Noir	Corail	Cerise	Blanc	Azur	Storm	11,70	4	28	
	Matt	Galet	Griotte	Noir	Blanc							11,70	4	28		
	Eggshell	Eggshell											12,80	4	30	
	KHAY M - Medium tray with foot Ø13-3/4 in H1-1/8 in															
	Natural	Natural											25,60	3		60
	Lacquer	Soleil					Noir		Cerise	Blanc	Azur		30,50	3	71	
	Eggshell	Eggshell											33,90	3	79	
	KHAY L - Large tray with foot Ø 17-3/4 in & H 1-1/8 in															
	Natural	Natural											33,30	3		78
	Lacquer	Soleil					Noir		Cerise	Blanc	Azur		38,10	3	88	
	Eggshell	Eggshell											41,60	3	96	
	ÔCHIM - Eggcup Ø1-1/2 in x H2 in															
	Natural	Natural											5,00	6		13
	Lacquer	Soleil	Framboise	Olive	Taupe	Prune	Noir	Corail	Cerise	Blanc	Azur	Storm	5,50	6	14	
	LY - Glass Ø3-1/8 in x H4 in															
	Lacquer	Soleil		Olive				Corail	Cerise	Blanc	Azur		11,30	4	27	
	Matt	Galet	Griotte	Noir	Blanc							11,30	4	27		
	Eggshell	Eggshell											12,20	4	28	
													Total	U.S \$		

TERMS AND CONDITIONS

Order: Any order implies full acceptance of our terms and conditions of sale, unreservedly.

Any order will be effective after confirmation from Bibol. No changes or cancellation possible once the order has been confirmed by Bibol.

Prices : Our prices are in US dollars excluding freight and insurance, from our US warehouse (Albany, NY). They are subject to revision at

Minimum order: The minimum opening order is \$600. Reorder \$350.

Seller may decline to do future business with Buyer without reason and Seller can decline any reorders from Buyer. Buyer represents to Seller that Buyer is purchasing the goods sold hereunder exclusively for resale from Buyer's stores to retail consumers. Buyer acknowledges that Seller has accepted Buyer's order in reliance on this representation

Freight: We usually ship with Fedex ground and we will bill you for their cost. If you wish to use a different carrier, please give us your account # and we will call the carrier for pick up.

Products: Our products are totally handmade. Despite the care taken in their manufacture, any imperfections or small changes in size or color may exist and are not considered as defects. The goods are purchased on an "as-is" basis and no implied representations or warranties are intended or made by Seller. Pictures, colors and texts of documents are not contractual.

No statement or promise have been made on by or on behalf of Seller to induce Buyer to enter into this Agreement except those specifically set forth.

Any defect or non-conformity of the goods ordered must be reported to us within 48 hours of the date Buyer receives goods. No claim may be made or return approved beyond that time limit. No returns will be accepted without our prior agreement. Once we have agreed to take the product back for exchange or credit, please make sure to protect carefully the products for shipping: only sufficiently packaged returns will be accepted or they will be rejected and the dispute will remain at the customer's responsibility.

Payment: unless specific agreement:

- Credit cards at shipping. Visa and MasterCard only. Wire transfer available (wire fees to France at your charge).
- Unless otherwise agreed, orders are payable on proforma invoice before their shipping. No discount is given for cash payment.
- 1 week shipping once the order has been confirmed by Bibol. If an item is not in stock, we will contact you. Bibol will then issue a proforma and proceed with payment.
- Property of the goods remains to the Seller until the payment has been made by Buyer.

Unpaid debts : According to the French Civil Code, in the event of late payment, even partial, recovery costs are at the customer's expense. Default interest are fixed at legal interest rate in force, up 3 percent points per month of delay.

Returns: Buyer agrees to bear the cost of returning the goods of non defective products. No goods may be returned in any case without the written approval from Seller. All non defective items are subject to a restocking charge of \$20. No cash refund on returns, credit or exchange only.

Delay: Unless otherwise agreed, backorders are not delivered. If you wish your backorders delivered, a new delivery date will be agreed upon and shipping fees remain at the expense of the buyer.

Delivery: We take great care of our parcels and products travel at the consignee's own risks. Carriers are responsible for losses, breakages or damage and delays in transport. All claims must be made to the carrier by registered letter within 48 hours of receipt of the goods. We are not responsible for any damages or delays caused by the transporter. We are not responsible for any delivery issue in residential area.

Major force : Seller shall not be liable for any defect, delay, or non delivery if such results from act of God, riot, war, civil unrest, embargo, seizure, fire, flood, explosion, accident, earthquake or other cause beyond Sellers's reasonable control.

Competent court: The parties agree that all actions arising in connection with this agreement shall be litigated under French laws. Failing amicable resolution, the dispute will be brought to the Commercial Court of Compiègne, France.



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